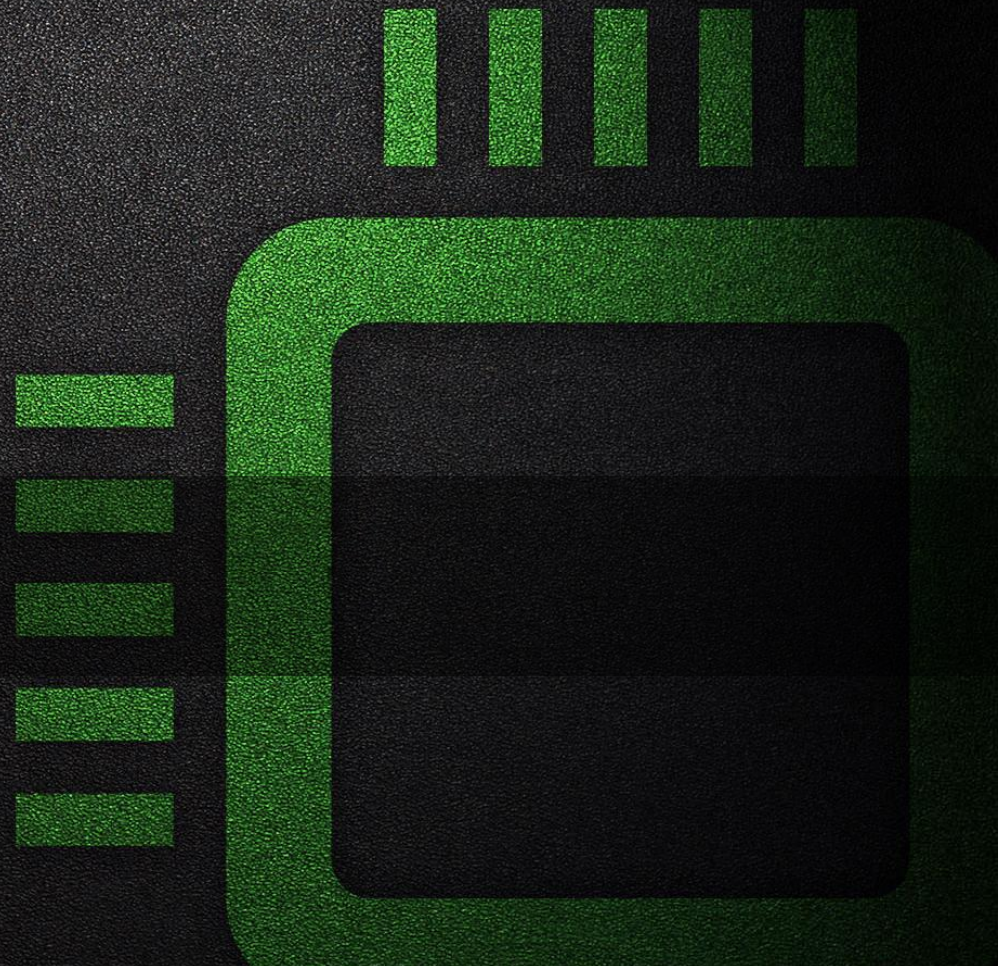


# Simplify

Jayne Landry  
Global VP and GM BI





## Existing Customer Investments Are Safe



We are converging  
use cases, not  
features and  
functions



All existing  
content is safe  
and will work



All BI 4.1 clients  
will be maintained  
and supported



We will reuse  
metadata to  
facilitate adopting  
new concepts



No forced  
migrations

# Meeting Needs Across the Organization

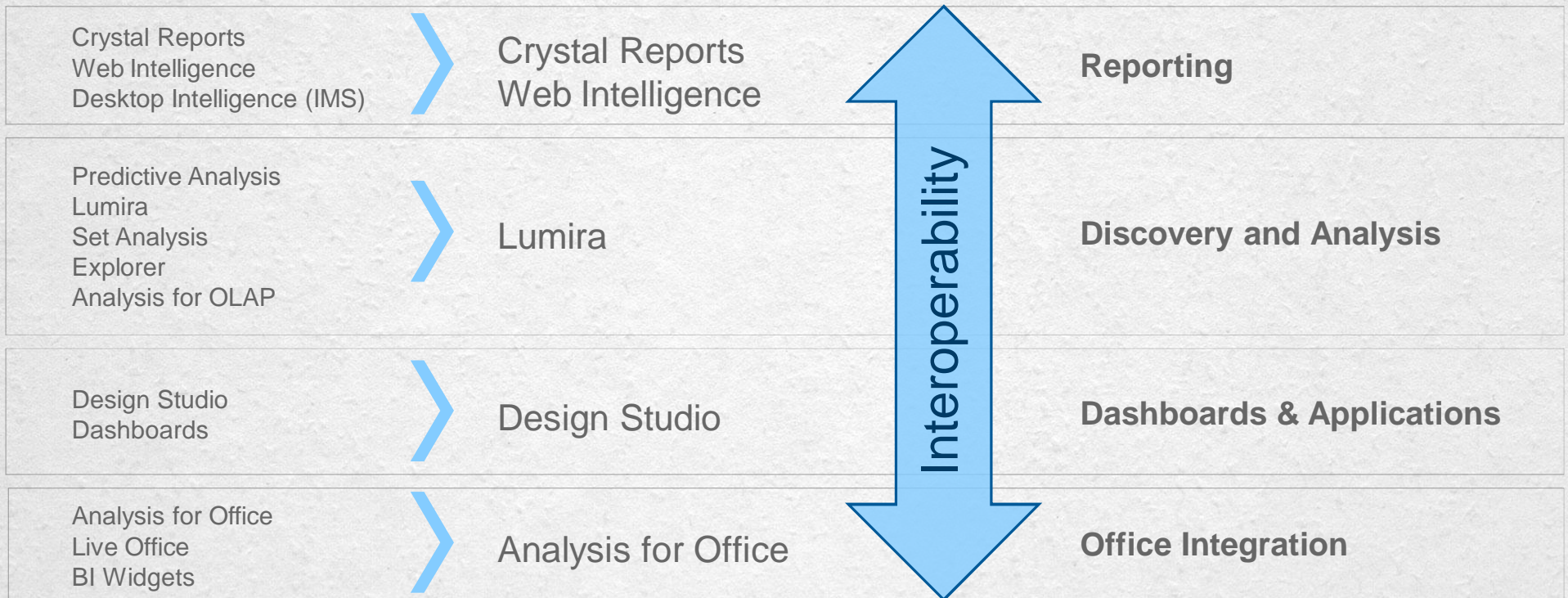
A simplified yet complete suite of solutions...



...with a common technology infrastructure



# Convergence of SAP BI Use Cases

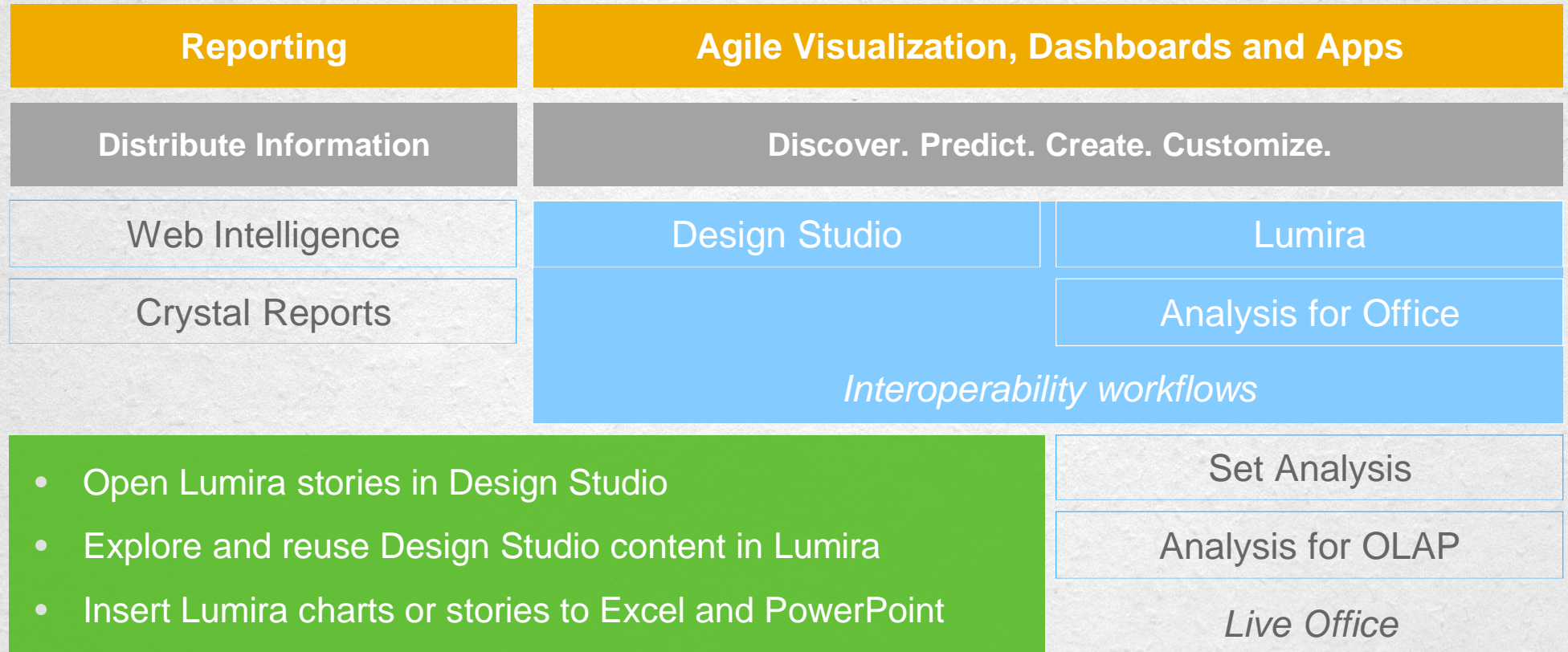


## Convergence Plan Step 1

Reporting	Dashboards and Apps	Agile Visualization
Distribute Information	Build Engaging Experiences	Discover. Predict. Create.
Web Intelligence	Design Studio	Lumira
Crystal Reports	<i>Dashboards</i>	<i>Explorer</i>
<ul style="list-style-type: none"><li>• Add Explorer-style exploration, search, and visualization recommendation to Lumira</li><li>• Add Xcelsius-style controls, WS support and BEx WAD features to Design Studio</li></ul>		Set Analysis
		Analysis for OLAP
		Analysis for Office
		Live Office



## Convergence Plan Step 2



## Convergence Plan End State

Reporting	Agile Visualization, Dashboards and Apps	
Distribute Information	Discover. Predict. Create. Customize.	
Web Intelligence	Design Studio	Lumira
Crystal Reports	Interoperability workflows	Analysis for Office

- Add Set analysis and 3<sup>rd</sup>-party OLAP to Lumira

*Set Analysis*  
*Analysis for OLAP*



# Simplified Pricing Model

## Yesterday

**Named Users** to view content

**Concurrent Sessions** to view content



**Additional Named Users** to author content

## Today

**Named Users** to view and author content, use desktop tools, and administer the system

**Concurrent Sessions** to view and author content



## One Complete Package

- BI Suite includes BI, Lumira desktop and server, and a restricted use license of SAP HANA to run SAP Lumira Server
- Restricted use license of SAP HANA cannot be used for data mart or data warehouse scenarios

Download the BI statement of direction:  
[sapbusinessobjectsbi.com](http://sapbusinessobjectsbi.com)

